The Town of Dover operates a full time Economic Development Department funded by the locally collected 1% option tax. The purpose of the Department is to attract and recruit new business, provide support to existing business, and to be involved at the local, State, and federal level to advocate for pro business decision making and policies.

Eric Durocher is Dover's Economic Development Director. Eric joined the department in 2020 after years of service as Director of the local Chamber of Commerce. He brings an expansive knowledge of the current business community, the local economy, and initiatives to assist and grow business. He serves as Vice Chair of the Bi-Town Economic Development Committee, chair of the Bi-Town Housing Committee a member of the Bi-Town Marketing Committee, and has been providing resiliency services to our local businesses throughout the COVID-19 pandemic.

Shannon Wheeler serves as the Assistant Director of Economic Development. Shannon has been with the Town since 2019, coming from 20+ years in hospitality from weddings to bakeries and Miami to the Adirondacks to the Green Mountains. She leads the Dover Girl Scout Troop and enjoys watching her daughter snowboard. Shannon is well versed in all of our current incentives and is happy to help you through the processes.

For the latest Economic Development information, please explore our new website

View PDF